

2017 METROPOLITAN PGA COMPENSATION SURVEY

- REVENUES -

BACKGROUND INFORMATION

Course Name: _____
 Number of Members _____
 Number of Rounds of Golf: _____
 Do you have a contract? Yes No Length of contract _____
 Is this position determined by a bid procedure? Yes No
 Are you considered an _____ independent contractor; _____ employee; _____ both

COMPENSATION (ESTIMATES OR PROVIDING A RANGE IS ACCEPTABLE)

Head Professional's Salary \$ _____

Head Professional's Club Care Income \$ _____

Receive all revenue or a % All _____ %
 Club Care Rate _____
 Number of Bags in storage _____

Head Professional's Cart Rental Income \$ _____

Own carts/Lease carts Own Lease
 Receive all revenues or a % All _____ %

Head Professional's Driving Range Income \$ _____

Receive all revenue or a % All _____ %
 Range Plan Yes No
 Range Plan Rate _____
 Number of members on plan _____

Head Professional's Lesson Income \$ _____

Lesson Rate per 1/2 hour _____

Head Professional's Shop Sales Income \$ _____

Receive all revenue or a % All _____ %
 Pro owns merchandise Yes No
 Merchandise plan? Yes No
 Merchandise Plan Fee _____

Head Professional's Outing Income \$ _____

Do you receive income from outings other than from sales? Yes _____ No _____
 Outing rate per player or flat fee? Rate \$ _____ Flat Fee \$ _____
 Services included in that rate: Scoring Bag Handling Range Balls Shop Credit Other _____

Head Professional's Other Income \$ _____

Please list sources _____

BENEFITS

Estimated total monetary value of benefits \$ _____

Major Medical	Yes	No	Estimated value	\$ _____
Dental	Yes	No		\$ _____
Pension	Yes	No		\$ _____
IRA Contribution	Yes	No		\$ _____
Year End Bonus	Yes	No		\$ _____
Housing for Head Pro	Yes	No		\$ _____
Housing for Assistants	Yes	No		\$ _____
Reimbursement of:				
Educational Expenses	Yes	No		\$ _____
Tournament Expenses	Yes	No		\$ _____
Supplies & Office Expenses	Yes	No		\$ _____
Other (Please indicate) _____				\$ _____

2017 METROPOLITAN PGA COMPENSATION SURVEY
- EXPENSES -

PAYROLL (ESTIMATES OR PROVIDING A RANGE IS ACCEPTABLE)

Total Payroll \$ _____
 Total Payroll Taxes \$ _____

	Weekly Expense	Seasonal Expense	Please circle who pays the staff person listed to the left - Pro, Club or Both		
First Assistant	_____	_____	Pro	Club	Both
Second Assistant	_____	_____	Pro	Club	Both
Third Assistant	_____	_____	Pro	Club	Both
Caddie Master	_____	_____	Pro	Club	Both
Shop Manager	_____	_____	Pro	Club	Both
Shop Helper	_____	_____	Pro	Club	Both
Bag Room/Carts	_____	_____	Pro	Club	Both
Rangers	_____	_____	Pro	Club	Both
Cashiers	_____	_____	Pro	Club	Both
Others	_____	_____	Pro	Club	Both

OVERHEAD (ESTIMATES OR PROVIDING A RANGE IS ACCEPTABLE)

Insurance \$ _____
 Telephone \$ _____
 Office Supplies \$ _____
 Club Care Supplies \$ _____
 Fixtures \$ _____
 Various Association Dues \$ _____
 Interest \$ _____
 Accountant/Legal \$ _____
 Capital Improvements \$ _____
 Job Related Tournaments (ie - Pro-Presidents, etc.) \$ _____
 Education \$ _____
 Travel & Entertainment \$ _____
 Automobile \$ _____
 PGA Merchandise Show(s) Expenses \$ _____
 Range Balls & Equipment \$ _____
 Other \$ _____