

Daniel L. Sposato



PGA



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EXPERIENCE

January 2015-Present

The Mill River Club

Jason Caron, PGA

Oyster Bay, NY

1st Assistant Golf Professional

- Enhance Tournament Operations using Event-TV and Event-Net to create digital scoreboards, live scoring and online registration for members
- Create Men's and Mixed Couples event formats, sign-up sheets, format sheets and scorecards using Event-Man, Microsoft Publisher, Adobe Reader and HP format printer software
- Conduct 300 plus hours of private instruction, group clinics and junior clinics
- FlightScope radar technology certified Professional
- Post job listings, interviewed and hired all Outside Operations employees for 2015, 2016 and 2017 seasons
- Oversee Outside Operations staff of twelve, including bag room, cart and range attendants in all aspects of golf course and golf shop operations, including developing and delivering new employee training, delegating work assignments, scheduling and conflict resolution

March 2014 – December 2014

The Mill River Club

Mark Mielke, PGA

Oyster Bay, NY

1st Assistant Golf Professional



- Facilitated Player Development including clinics and individual instruction with over 250 teaching hours; provided video analysis using iPad V1 golf application and Sony Action Cam technology
- Utilized FlightScope radar technology for instruction and club fitting
- Provided Handicap Administration for 250 members and tournament administration using Event-Man for over 20 member tournaments each season to produce score cards, golf car signs, starter sheets and format sheets
- Processed and managed special orders of golf hard and soft goods using Handicomp Point of Sale system for members and their guests from a various selection of vendors
- Assisted Caddy Master and Starter in training caddies
- Managed 10 outside outings, including format selection, allowance and distribution, and scoring
- Created and administered social media accounts, including Facebook, Twitter and Instagram, for Mill River Club and Golf Shop, including creating advertising promotions, posting tournament results and photos, and marketing club activities
- Played Golf with active membership on a weekly basis

April 2010 – December 2013

Olde Vine Golf Club

Lee Kasier, PGA

Riverhead, NY



1st Assistant Golf Professional

- Handled Tee Time Management of daily rounds totaling over 12,000 annually
- Oversaw outside operations of daily and tournament play including training of staff and delegation of assignments
- Conducted 75 member and non-member private lessons per season
- Managed two Member Adult Clinic Series and one Junior Clinic Series for 20 members and guests
- Performed club repairs and club re-gripping, increasing golf shop revenue by over \$2,000 annually
- Managed inventory and merchandising of golf shop whose annual revenue exceeded \$150,000
- Operated Jonas Point of Sale system for golf shop inventory management and billing of guest, cart, tournament and lesson fees
- Co-managed bag room operations for over 100 members including billing
- Managed ten outside outing tournaments annually, coordinating with tournament director on all facets of the event including number of players, prize allowance and distribution, format, and scoring; also handle some food and beverage responsibilities
- Ran tournament administration using Tournament Pairing Program (TPP) for 35 member tournaments annually
- Created tournament scoreboards for display using computer-generated score sheets featuring graphics and calligraphy

- Initiated social media programs via Facebook and Twitter to enhance facility and golf shop image
- Used social media tools to promote professional image and encourage networking among Metropolitan Section members and PGA apprentices

March 2006 – November 2009

Calverton Links

Calverton, NY



Assistant Golf Professional/Assistant General Manager

- Managed golf shop operations including collecting green fees, checking-in customers, and merchandising golf attire and equipment for course with over 30,000 annual rounds
- Co-facilitated nine-week Junior League including on-course student instruction and end of league award ceremony for 24 children ages 6-14
- Conducted weekly Junior Clinics from April - September and two multi-week clinics in July with an average attendance of 18 students per clinic
- Provided instruction during four separate multi-week Adult Clinics with an average attendance of 12 students per clinic
- Co-managed golf outing operations for more than 60 outings each season
- Provided Handicap Administration for 100 customers and Tournament Administration for 30 member Ladies' League using Tournament Pairing Program (TPP)
- Co-managed and trained 20 person staff in all aspects of golf course and golf shop operations, including training new employees, delegating work assignments, scheduling and conflict resolution
- Conducted 25 private adult and junior lessons per season with delivery of personalized lesson reviews after each lesson including images, tips and descriptions of topics covered

ACCREDITATIONS/SCHOLARSHIPS

- PGA PAT Certified Examiner
- Squire Cup Team Member, Elected on Professionalism 2017
- Certified Flightscope Professional May 2016
- PGA Member: Elected to Membership in December 2011
- 2011 William Mitchell Scholarship award recipient
- CPR/First Aid Certified

PLAYING ACCOMPLISHMENTS

- 2017 Gil McNally Award Winner (Most improved player, Assistants Association)
- 2017 Assistants Tour Event Mill River Club (72), T2
- Jack Mallon Pro-Am October 2016 at Rockville Links, 2nd (66)
- 2016 Metropolitan PGA Atlantic City Pro-Am T7 (74-72)
- Qualified for New York State Open at Bethpage Black 2016
- Exempt for Long Island Open at Garden City Country Club 2016
- Finished 30th on MET PGA Long Island Point list in 2015
- T2 2015 Pro-Assistants at Brookville Country Club

PROFESSIONAL ACTIVITIES

- Hosted Players Ability Test for the MET PGA at Mill River Club, May 2017
- Hosted Assistants Tour Event at Mill River, August 2017
- MET PGA Assistants Secretary Committee 2017
- Volunteered golf clinics to St. Dominic High School golf team 2017
- MET PGA Assistants Communications Committee 2015
- MET PGA Assistants Mentor Committee 2012-2014
- Teaching Seminar at Fresh Meadow on 3/14/13
- Preparing to Interview seminar on 8/27/12

COMPUTER SKILLS

- Microsoft Office (Word, Excel, PowerPoint), Tournament Pairing Program (TPP), Jonas Club Management, Event-Man, Event-TV, Event-Net, Handicomp, Club Prophets
- Social Media Tools: Twitter, Facebook, You Tube, Instagram