



## NICK BANKS, PGA



**PGA Professional**

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G O L F

## PROFESSIONAL VISION

I plan on bringing professionalism in all facets of the to help grow each area of the golf operation. I believe that I can contribute and build in areas such as your Lesson Program, Junior Golf, Women's Golf and the Tournament Operations. I feel that with the club's high-level facilities I can accomplish my vision and be very successful in these areas outlined. I believe that this is vital to forge good relationships with differing membership groups. I feel that improvement in these areas would be my focal point to sustained growth in the operation to compliment the club's health.

I have been a PGA Professional for 14 years working in two highly demanding markets which would complement the stature and membership of yours to forge a great team going forwards. I bring a wealth of knowledge and experience from previous clubs to help produce the best golf operation possible.



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## EXPERIENCE



### **1<sup>st</sup> Assistant Golf Professional**

*St. George's Golf & Country Club, New York, USA*

2016-Present

St George's recently celebrated its centennial in 2017. I am now in my third season at the club and a lot has changed to the golf program since my arrival. Both Chris Crenshaw, PGA and I were responsible in rejuvenating the golf program, by improving both the tournament and lesson programs. St. George's G & CC is a private golf course purely providing links style golf with majestic views of Long Island to its membership. St. George's G & CC has been voted a top 100 Classic Course of America, and was recently renovated by Gill Hans in 2011. I do most of the lessons at the club and have established a high-level player development program called 'Lesson Club'. Our junior membership and camps have continued to grow in attendance and level of content. We have developed several junior teams, where one has represented the Met Section at the PGA Junior League Regionals. During my time at St. George's I have become more well round to complement the responsibilities of a Head Professional. With the introductions to major areas of the golf program and my management duties I feel I can become a very successful Head Professional if given the opportunity.



### **Teaching Professional/1<sup>st</sup> Assistant Golf Professional**

*Hampshire Country Club, New York, USA*

2013-2016

Hampshire Country Club located in Mamaroneck, NY and is a private membership catering for Golf, Tennis and Pool. As the Teaching Professional, I was responsible for organizing instructional programs for all the membership including Men, Women, Juniors and Couples. I also worked side by side with my Head Professional, in maintaining the mission statement to provide the best experience for the members. Lesson numbers grew during my tenure and participation in clinics and junior golf also increased. Men's tournaments were another responsibility. I revamped the tournament schedule to boost popularity. By correct budgeting and with the introduction of new formats, the new and improved Men's Schedule was better presented and better attended.

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### **Director of Instruction**

*Golf TEC, New Rochelle, NY, USA*

2011-2013

Golf TEC is an indoor golf improvement center and partners with the PGA of America. The Director of Instruction role is to monitor, mentor and advise each PGA Professionals employed within an improvement center. Acting on a management level I helped provide each instructor assistance to help improve the education of their clients. Golf TEC is the world leader in golf lessons taught. The companies model base is to help people play better golf. Given the fact that they have given more golf lessons than anybody in the world, with a 96% (satisfaction) success rate it is a very successful global company. My role also included bettering my own clients by providing private lessons. All my lessons provided advanced technology including video analysis, motion measurement and launch data.



### **1<sup>st</sup> Assistant Golf Professional**

*Rolling Hills Country Club, Wilton, CT, USA*

2008-2011

Rolling Hills Country Club is busy private facility offering Golf, Tennis and Pool activities. My main responsibilities as 1<sup>st</sup> Assistant Golf Professional was to help run the golf operation under the Head Professional Ray Ford, PGA. Many of these responsibilities included Tournament Operations through Event Man, Club Fitting, Customization and Repair, and Shop Management. Along with these responsibilities a focus on teaching an extensive membership that ranged from experienced golfers to juniors. My involvement towards the ladies and junior programs, proved to be very successful. This success helped mold each area into the growing programs they are today.



### **Assistant Golf Professional/Teaching Professional**

*Highgate Golf Club, London, England*

2003-2008

Highgate Golf Club is an exclusive private club in North London, United Kingdom. The club was founded in 1904 and is surrounded by history. It is likely you will encounter a membership that includes families spanning many generations. Starting as an entry level assistant I gained membership



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to the PGA and laid the foundations of my professional career. I evolved from an entry level PGA Assistant to PGA Teaching Professional in my time spent at Highgate Golf Club. Throughout my 5 years at Highgate Golf Club I was mentored by Robin Turner, PGA, who has been the Head Professional for over 35 years.

## ACHIEVEMENTS

- ❖ PGA Junior League - Suffolk County Championship - 2016 (Coach)
- ❖ PGA Junior League All-stars - Metropolitan Championship 2016 (Coach)
- ❖ PGA Junior League All-stars - Regional Finalist Coach - 2016
- ❖ Metropolitan Section Teaching Attendant with David Leadbetter - 2009
- ❖ Bachman Strauss Charity Professional - 2009-2010
- ❖ Golf TEC Certified Teaching Professional - 2011
- ❖ Taylor Made Demo Tech Fitter - 2011/2012
- ❖ National Case Study Coach - "Player Improvements" Success Stories - 2012
- ❖ PGA Junior League Metropolitan Section Rules Official - 2015
- ❖ PGA Metropolitan Assistants Board Panelist - 2015 (Tournaments)
- ❖ PGA Hope - Met Section Coach
- ❖ PGA Reach - Met Section Coach
- ❖ PGA Assistant/Assistant Match-play Quarterfinalist - 2016
- ❖ Practicle-golf.com columnist - 2016-Present
- ❖ Atlantic City Pro Am - Day 2 Low Team - 2017
- ❖ Gil McNally Award - 3<sup>rd</sup> Place 2017
- ❖ PGA Level 3 Coaching Award

## CERTIFICATIONS

- ❖ PGA Class AA Member 2007 - Present
- ❖ Titleist Staff Ambassador
- ❖ Certified Mitchell Golf Club Fitter
- ❖ Certified Mitchell Golf Club Repair Technician
- ❖ Ping Fitting Specialist

The logo for BANKS GOLF features the word "BANKS" in a large, elegant, blue script font. The letter "B" is particularly large and stylized. To the right of "BANKS" is a small "9" above a "7". Below the word "BANKS" is a thin horizontal line.

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- ❖ Taylor Made Golf Technician
- ❖ Star Level 1 & 2 Teaching Professional
- ❖ Certified PGA Junior League Coach
- ❖ Certified V1 & GASP Coach
- ❖ Titleist Ambassador
- ❖ Aim Point Educational - 2016
- ❖ Certified Titleist Ambassador - 2016
- ❖ Certified Titleist Club and Ball Fitting Specialist - 2016
- ❖ Certified FootJoy Merchandizer

## EDUCATIONAL



UNIVERSITY OF  
BIRMINGHAM



- ❖ **PGA Diploma Program**  
(Foundation Degree in Arts)  
Bachelor Degree (US)  
**University of Birmingham**, Birmingham, England, United Kingdom

## REFERENCES

<p><b>Chris Crenshaw, PGA</b> St. George's Golf &amp; Country Club 134 Lower Sheep Pasture Road Setauket NY 11733 USA <a href="http://www.stgeorgesgolf.com">www.stgeorgesgolf.com</a> <a href="mailto:chris.crenshaw@stgeorgesgolf.com">chris.crenshaw@stgeorgesgolf.com</a></p>	<p><b>Rob Sutton, PGA</b> Hampshire Country Club 1025 Cove Road Mamaroneck NY 10543 USA <a href="http://www.hampshireclub.com">www.hampshireclub.com</a> <a href="mailto:rsutton@hampshireclub.com">rsutton@hampshireclub.com</a></p>
<p><b>Ray Ford, PGA</b> Rolling Hills Country Club 333 Hurlbut Street Wilton CT 06897 USA <a href="http://www.golftec.com">www.golftec.com</a> <a href="mailto:ray1putt@gmail.com">ray1putt@gmail.com</a></p>	<p><b>Robin Turner, PGA</b> Highgate Golf Club Denewood Road Highagate London, N6 4AH UK <a href="http://www.highgategc.co.uk">www.highgategc.co.uk</a> <a href="mailto:robinturnerhgc@gmail.com">robinturnerhgc@gmail.com</a></p>

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